

Ntegrity saves client 44% at renewal

Any involvement in historical tax schemes reduces the pool of insurers who will quote. When the existing insurer dramatically increased their renewal premium, Ntegrity found an alternative quote, with the same level of cover, for 44% less.

Client Type: Accountant

Size of Firm: Sole practitioner

Approx. Turnover: £100k

The Scenario: Our client had limited historical involvement in tax schemes, which reduced the number of insurers who were prepared to quote. They had renewed with the same insurer for a few years, for continuity, but were now faced with a large increase in premium.

How Ntegrity helped: We negotiated a substantially lower premium for the same limit of indemnity and excess with an alternative insurer.

Benefits to the client: The client changed Insurer saving;

- **33%** (£0.5k) compared to the premium paid in 2019,
- **44%** (£1.2k) compared to the original Insurer's 2020 renewal quotation.

In addition, the client was able to take advantage of an interest free instalment facility offered by the insurer.